



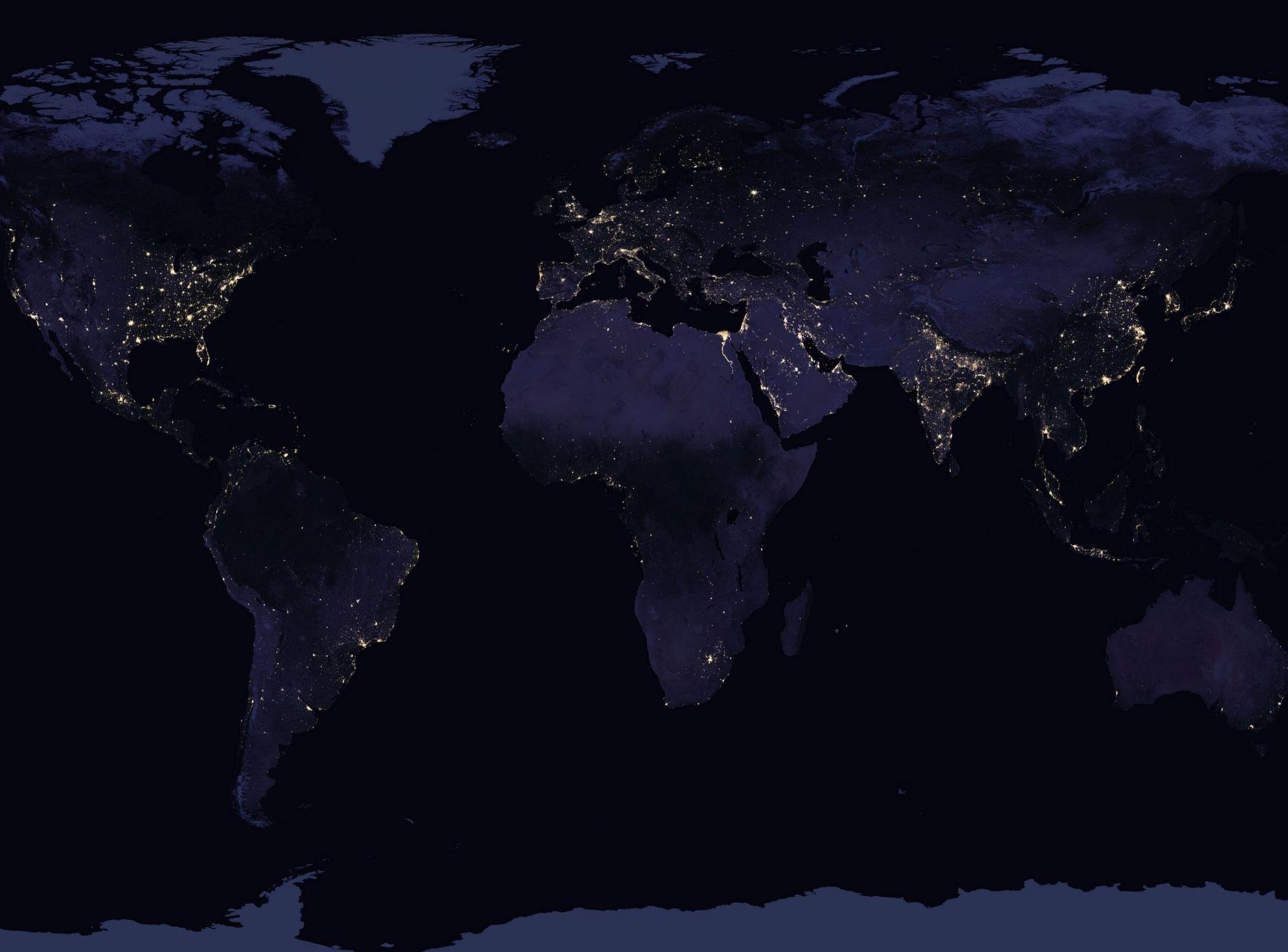
# NAVAIR International Programs

Presented to:  
Oceans In Action & Port Security Summit

10 March 2022

Presented by:  
Ron Weinberger  
Director  
International Programs  
NAVAIR SYSCOM Security Cooperation Office





**The United States is one of only a handful of countries that have a blue-water navy, which can operate across the open ocean**



SECDEF

SECNAV

ASN (RD&A)  
Assistant Secretary of the Navy  
Research, Development and Acquisition

DSCA  
Defense Security Cooperation Agency

DASN IP &  
Dir Navy IPO

PEOJSF  
PEOs (A, CS, T, U&W)

NAVSEA

NAVSUP

NAVAIR

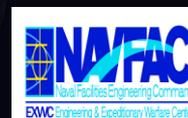
NAVWAR

NETSAFA

NAVFAC

MCSC

USCG





# NAVAIR SYSCOM's SECURITY COOPERATION OFFICE INTERNATIONAL PROGRAMS

**32** Program Offices  
Supporting **70+** Countries  
**\$72B** in open Financial Cases  
**500+** Direct Team members with 700 In-Direct personnel



**Humanitarian**

**Naval  
Aviation**

**Counter  
Terrorism**

**Counter  
Piracy**

**Counter  
Narcotics**

**US Naval Air Systems Command**

**Our Vision**

**We advance naval aviation solutions with urgency to ensure warfighter dominance against current and future adversaries in defense of our nation.**

# THE RISE IN "GLOBAL" STRATEGIC COMPETITION

Ukraine-Russia crisis: How soon might a war be and what would it look like?



Humanitarian

Naval  
Aviation

Counter  
Terrorism

Counter  
Piracy

Counter  
Narcotics

Space and Missile Defense  
Nordic countries see Russia flex its missile muscles



A Norwegian soldier runs up a trailer-carrying vehicle for a NASAMS air-defense system during winter exercise Joint Viking 2017 in Finmark, Norway. (Norwegian Ministry of Defence)

HELSINKI — The Nordic countries have scaled up monitoring against a surge in missile testing by Russia on its heavily militarized Kola Peninsula, home to Moscow's Northern Fleet and Arctic main combat forces.

The uptick in Nordic surveillance of Kola is also driven by the increase in Russian live-fire military exercises in the High North, and increasingly in areas close to the border with NATO-member Norway. The exercises have also featured simulated firings of anti-air, anti-



CHINA RAMPS UP MILITARY AGGRESSION AGAINST TAIWAN  
BEIJING HAS FLOWN NEARLY 150 WARPLANES THROUGH TAIWAN'S AIR DEFENSE ZONE SINCE FRIDAY



CLOSE CALL

U.S. NAVY: VENEZUELAN FIGHTER JET MADE UNSAFE APPROACH



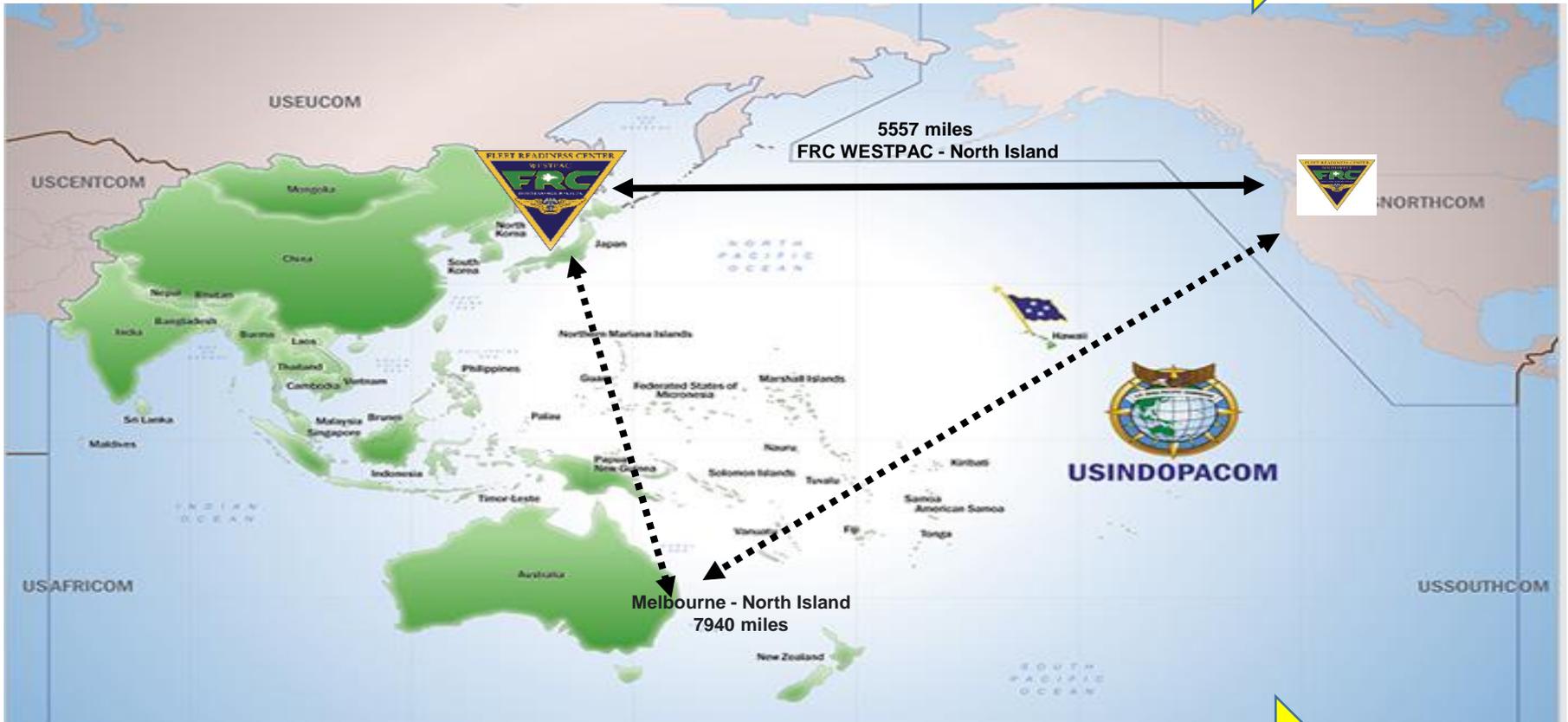
China and the United States face off in Djibouti as the world powers fight for influence in Africa

CNN EXCLUSIVE  
CNN ON THE GROUND AS CHINA'S MILITARY EXPANDS ITS GLOBAL INFLUENCE ON THE DOORSTEP OF A U.S. BASE

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SECRETARY OF THE NAVY STRATEGIC GUIDANCE  
**NAVAIR's INTERNATIONAL PROGRAMS SUPPORT**  
*"Expand Forward Presence"*

**1945** **76 Years** **2022**



**Yesterday** **Today** **Tomorrow**

**NAVAIR International Partners with 18 like-minded Countries within the INDO-PACOM Region**

# GLOBAL SUPPLY CHAIN CHALLENGES

NAVAIR's International Team to meet the ever changing challenges  
In meeting the Secretary of Navy's Strategic Guidance

Monday, October 21, 2019

**Washington Examiner**

Politics Policy News Opinion Business Magazine Multimedia Beltway Confidential Washington Secret

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**'No safe harbors': China plots to block US military from key ports, Pentagon warns**

by Joel Gehrke | October 18, 2019 12:01 PM



## Port Closures due to COVID

### COVID-19 Supply Chain Risk Assessment

Risk Factors by-GCC	NORTHCOM	SOUTHCOM	EUCOM	AFRICOM	CENTCOM	INDOPACOM	COVID-19 Risk to Mission
Ports	2	2	2	2	2	2	No Impact
Borders					6		Potential Risk to MSN
Vessels	1 2		3	3	3	1	
Inland Network	4	3	2	3	3	3	Confirmed MSN Impact
Overall							



The 400 meter long Evergreen – a so-called megaship – is one of the largest container ships in the world



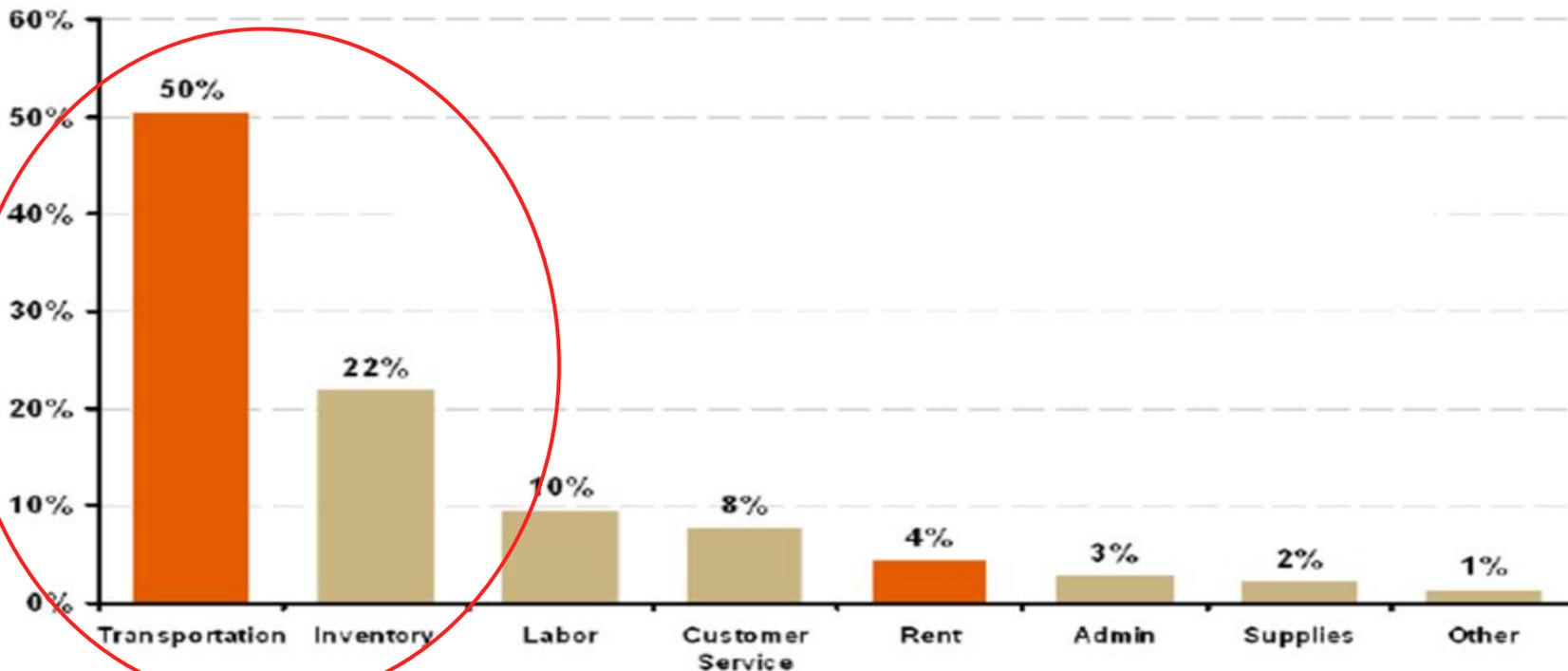
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# SUPPLY CHAIN MANAGEMENT EXPENSES

Transportation & Storage are key expenses

## Transportation & Real Estate Synergy

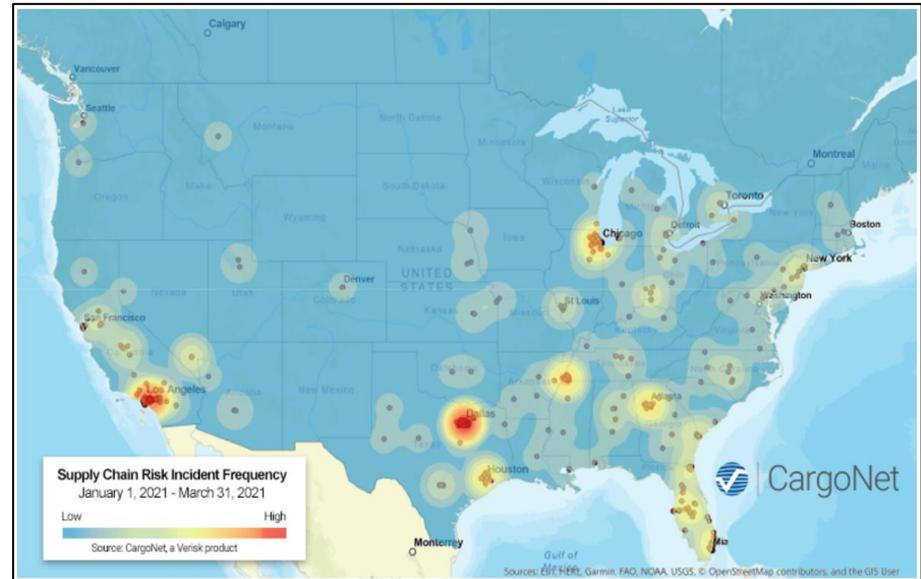
### Hidden or Unknown Charges



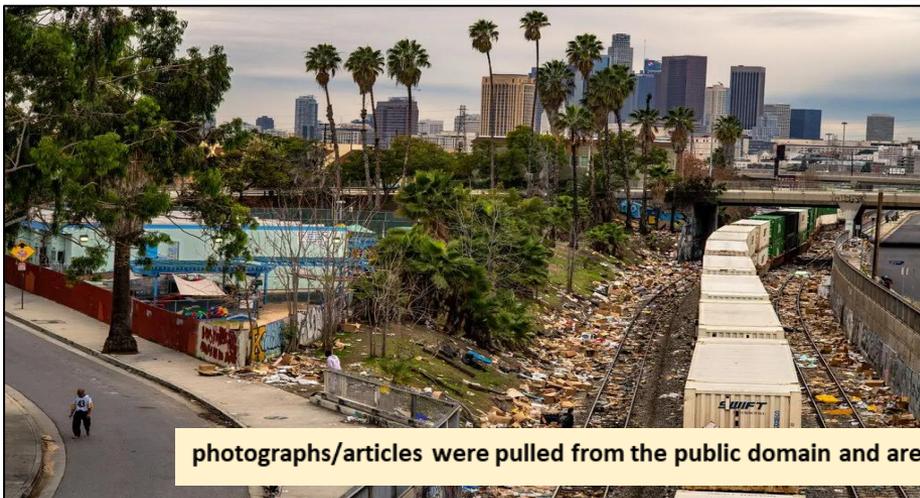
Source: Establish, Inc/Herbert W. Davis and Company 2006 Database

# INCREASE OF SUPPLY CHAIN THEFT AND FRAUD

359 supply chain theft and fraud incidents across the United States in the third quarter of 2021



**Theft reports along the West Coast of the United States increased 42 percent**



Cargo thefts from freighters and ports persist, electronics mainly targeted

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# **BUSINESS SUCCESS**

Reduce Capital infrastructure expenses  
by leveraging existing infrastructure in a computerized information age

**SAVE MONEY & DRIVE DOWN COST**



**No Inventory**  
**Phone App**  
**Focus is as a Service Provider**  
**Technology Insertion**  
**IT Financial Payment**  
**Drivers are Partners, Not Employees**

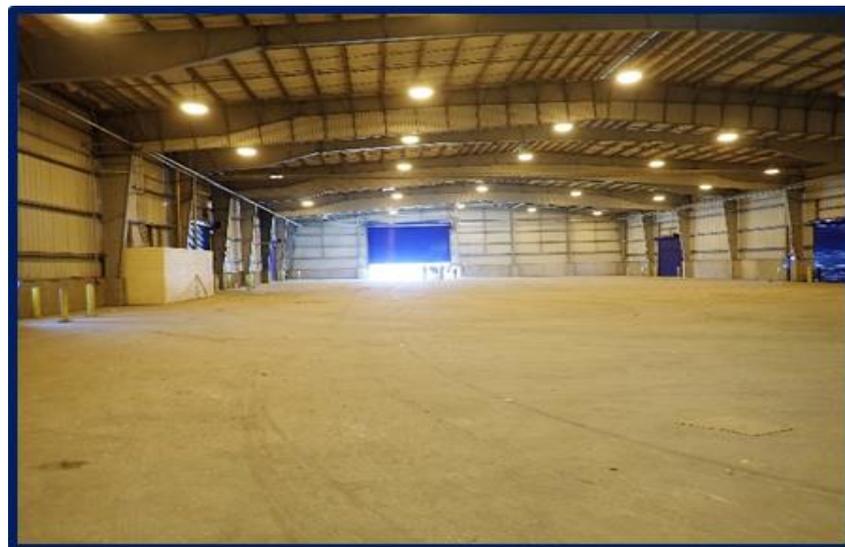


**Inventory / Maintenance**  
**Centralized Office**  
**Located at Specific Locations**  
**Licensed Drivers**  
**Fares must meet Quotas**  
**Drivers are Employees**

# PORT OF GULFPORT

## Strategic Seaport Designation

Leverage the DoD, Federal & State Government Infrastructure



PORT SITE	MILITARY AVIATION INSTALLATION DISTANCE FROM SHIPPING PORT	CIVILIAN AIRPORT DISTANCE FROM SHIPPING PORT
Port of Gulfport, Miss	< 4 Miles	< 4 Miles
Savannah Georgia Ports Authority,	6.70 Miles	9.65 Miles
Port of Virginia (Newport News)	10.49 Miles	8.96 Miles
Port of Corpus Christi, Tx	11.64 Miles	9.27 Miles
Philadelphia Regional Port Authority	14.01 Miles	14.76 Miles
Charleston Ports Authority, SC	19.15 Miles	11.96 Miles
Jacksonville Ports Authority, Fl	24.98 Miles	13.58 Miles
Port Elizabeth, NJ	66.67 Miles	4.93 Miles
Port of Sunny Point Terminal, NC	93.53 Miles	70 Miles



# INTERNATIONAL SUSTAINMENT CENTER

*Reduce the USN Burden*

A “network of capabilities” designed to support our International Partners through Partnerships with DoD, US Agencies, State & International Government, Academia, Industry & Small Businesses

### INTERNATIONAL SUSTAINMENT CENTER

*“Decrease demands on maintenance and supply” & “Other service and industry repair facilities”*

**AVAILABLE ISC SERVICES**  
Leverage existing Federal & State Facilities

- o Aircraft Regeneration, Maintenance, and Preservation
- o Alternate I-Level Repair Sites
- o The NAVAIR FMS Reserve Program
- o International Partner Procurement Shipments
- o DoD / U.S. Agency Staging & Storage
- o Automated Inventory Management & Kit Management




**Achieving Speed, Capability, and Capacity Through Partnerships**

### INTERNATIONAL SUSTAINMENT CENTER

**Support of ISC Maintenance Repair & Overhaul**

*“Other service and industry repair facilities”*



**US National Guard's Theater Aviation Sustainment Maintenance Group (TASMG)**

- One of Four NG Aviation Depots
- **NG rates are 49% less expensive than the average USN FRC Rate**
- NAVAIR S-70 engine work

**Stennis Space & International Air Port with multiple NAVAIR maintenance contracts**

**Established Contract Vehicles and Aviation Maintenance Workforce**

### INTERNATIONAL SUSTAINMENT CENTER

**Shipping and Transportation Services**




PORT SITE	MILITARY AVIATION REGULATORY DISTANCE FROM SHIPPING PORT	CIVILIAN AIRPORT DISTANCE FROM SHIPPING PORT
Port of Oakland, Calif	4.8 Miles	4.8 Miles
Naval Air Station, Jacksonville, FL	6.75 Miles	3.05 Miles
Port of Virginia (Newport News)	10.48 Miles	6.94 Miles
Port of Corpus Christi, TX	11.44 Miles	8.21 Miles
Philadelphia Regional Port Authority	14.05 Miles	26.76 Miles
Charleston Ports Authority, SC	20.25 Miles	31.84 Miles
Indianapolis Ports Authority, IN	24.98 Miles	11.54 Miles
Port Elizabeth, VA	35.47 Miles	4.12 Miles
Port of Tampa West Terminal, FL	51.13 Miles	38 Miles

**~32% Less Expensive than California Ports**  
**Right-to-Work State - vice - Union State**

**One of Only Seventeen Strategic Ports in the United States**

### INTERNATIONAL SUSTAINMENT CENTER

**Packaging, Handling and Storage Services**



- Officially partnered with NAVSUP Global Logistics Support & DLA on 15 April 2016.
- The ISC supports (33) different U.S. Navy Foreign Military Sales (FMS) cases for more than (18) different countries.
- 100% of FMS Reserve Program sales proceeds are returned to the U.S. Treasury.
- NAVAIR serves as a freight forwarder and can book commercial shipments via DSS, DTS and the Global Force Management (GFM) System.



**50% - 75% less expensive than commercial Services**

# NAVAIR Economic Impact Results



**175** 

jobs supported throughout Harrison and Hancock counties

## JOBS SUPPORTED

Direct	<b>75</b>
Indirect (Suppliers)	<b>72</b>
Induced (Local Retail)	<b>28</b>



## NAVAIR SALES IMPACT

Direct	<b>\$28,301,744</b>
Indirect (Suppliers)	<b>\$9,990,461</b>
Induced (Local Business)	<b>\$3,694,560</b>

**Total Sales Activity \$41,986,766**



**\$1.19M**

Total Local and State Taxes from NAVAIR's operations

**NAVAIR is providing strategic benefits to Mississippi's Gulf Coast that sustains local industry and strengthens international alliances**



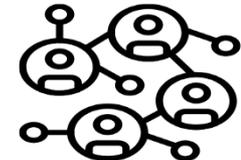
**10**

**EVENTS**  
from 2013 to 2021

**800+**

## ATTENDEES

representing small, medium, and large defense contractors, economic developers, and military personnel



Results of the NAVAIR Economic Impact Analysis show that NAVAIR's activities along the Gulf Coast of Mississippi over the last (8) years are aligned with and are contributing to strategic objectives of both the Mississippi Defense Initiative (MDI) and the Mississippi Regional Visioning Process. These activities stem from NAVAIR's economic advantages in supporting the National Defense Strategy (NDS), demonstrating the ability to leverage federal policies and investments, which have a measurable impact on jobs and public and private revenue growth. As indicated in the full report, NAVAIR's activities in pursuing NDS supports existing communities, exposes opportunities to enhance economic competitiveness, and sets conditions for Mississippi to improve the balance between defense and commercial revenue models. Ultimately, NAVAIR's activities are detectably contributing to a more diverse Gulf Coast economy in Mississippi.

This fact sheet is for NAVAIR and contains results from an impartial economic impact study by The University of Southern Mississippi's Trent Lott National Center. The study is available upon request through a NAVAIR agent.

## NAVAIR International Programs 20 Months

- Record growth in sales by 28%
- Drove down overhead expenses by 21%
- Contributed \$1.7B in shared cost savings for the USN (CY21)  
Previously was tracking \$100m per year.

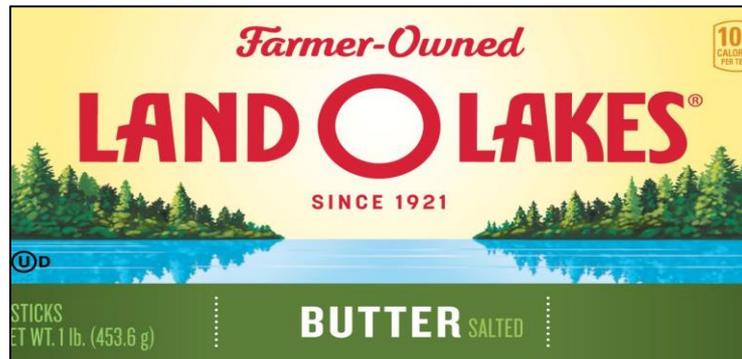


## ABOUT



### ABOUT THE MISSISSIPPI DEFENSE INITIATIVE

The Mississippi Defense Initiative (MDI) is a program from the United States Department of Defense Office of Local Defense Community Cooperation, The University of Southern Mississippi, and public and private sector partners that believe in the promise of a diverse Mississippi economy.



An American  
member-owned  
agricultural cooperative

# QUESTIONS

## LOCAL PORT SECURITY

