INTRODUCTION

At COLSA Corporation, our mission is to provide value-added and cost-effective solutions to our Government and Commercial customers by providing the latest and most sophisticated engineering, programmatic, and information technology products and services performed by a knowledgeable and ethical team of professionals.

Our goal for this forum is to reach out to the small business community to potentially cultivate relationships with COLSA, and to raise awareness of potential new business opportunities for small businesses, woman-owned small businesses, veteran-owned small businesses, service-disabled veteran-owned small businesses, small disadvantaged businesses and HUBZone businesses.

Barry Gosnell
President and COO

Cathy Dickens
Executive Vice President
Business Management

Rob Harris
Vice President
Business Development

Tim Magnusson
Director of Contracts

Innovation, Delivered.

COLSA is an information and engineering services and solutions company. We are a proven provider of innovative technologies with a commitment to helping our customers achieve their missions. We remain steadfast in our core goal: *to serve the company's customers with dedication and excellence.*

COLSA provides support to defense, space, and federal civilian markets.

People are our most valuable resource.
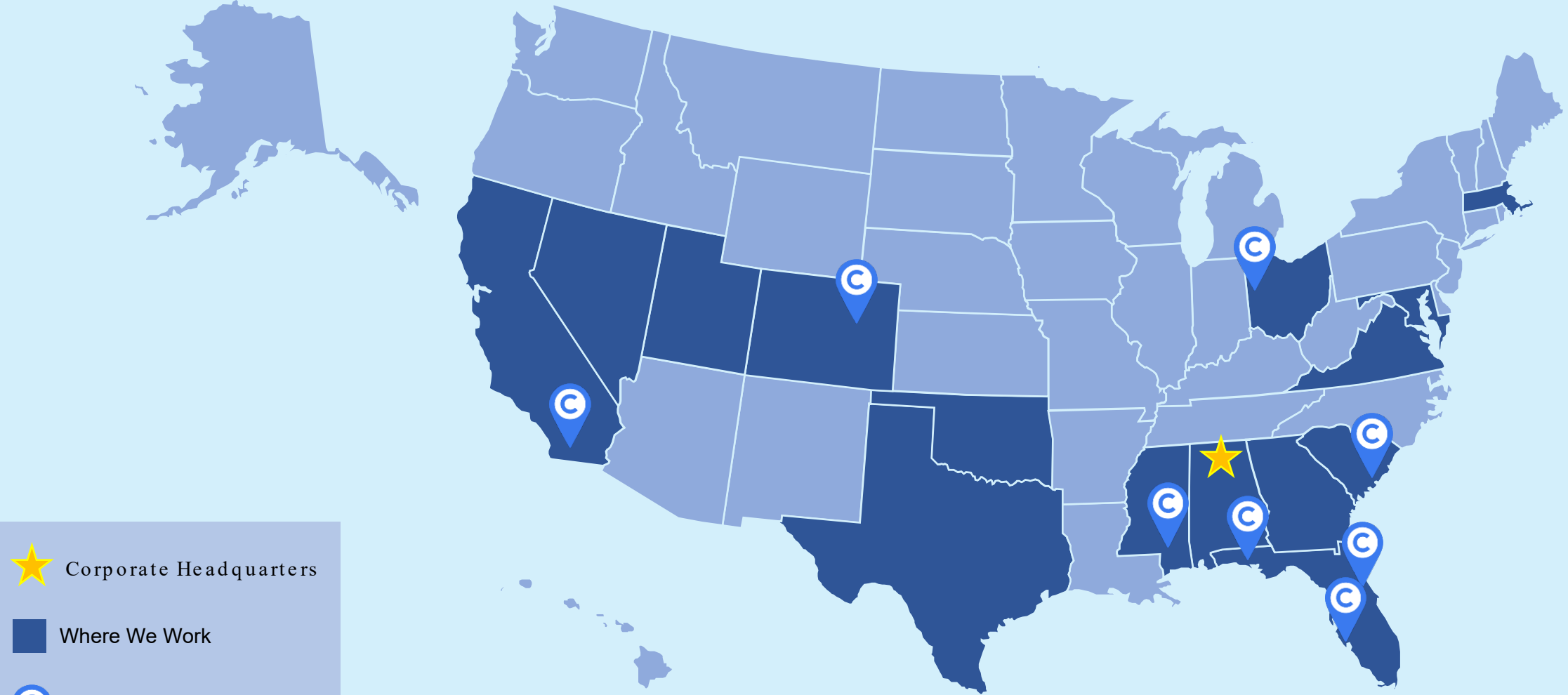
Integrity underlies everything that we do.

Teamwork is integral to our success.

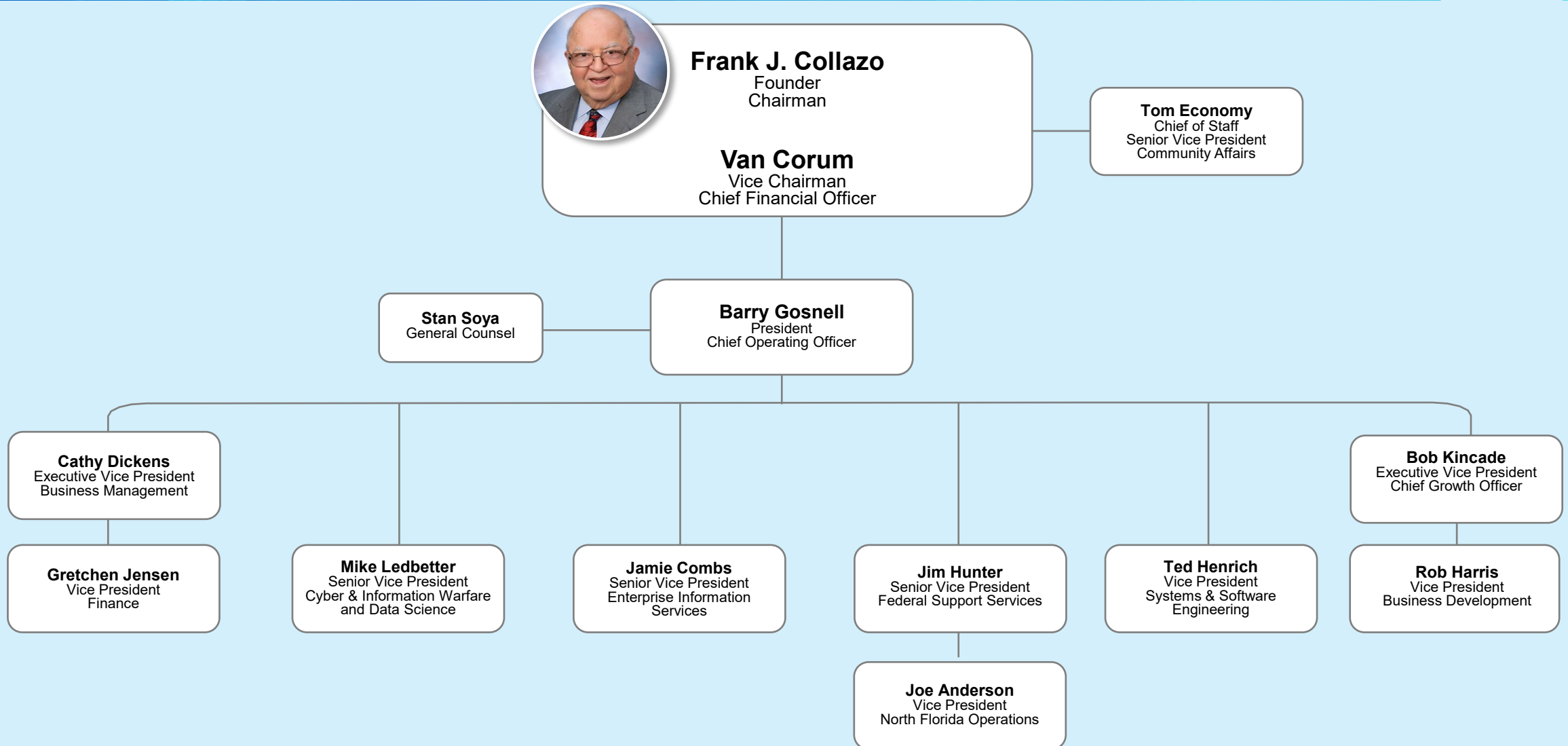**Customer Satisfaction** is the cornerstone of our corporation.

ORGANIZATION

Frank J. Collazo
Founder
Chairman

Van Corum
Vice Chairman
Chief Financial Officer

Tom Economy
Chief of Staff
Senior Vice President
Community Affairs

Stan Soya
General Counsel

Barry Gosnell
President
Chief Operating Officer

Cathy Dickens
Executive Vice President
Business Management

Bob Kincade
Executive Vice President
Chief Growth Officer

Gretchen Jensen
Vice President
Finance

Mike Ledbetter
Senior Vice President
Cyber & Information Warfare
and Data Science

Jamie Combs
Senior Vice President
Enterprise Information
Services

Jim Hunter
Senior Vice President
Federal Support Services

Ted Henrich
Vice President
Systems & Software
Engineering

Rob Harris
Vice President
Business Development

Joe Anderson
Vice President
North Florida Operations

Cyber & Information Warfare

COLSA provides cyber security and information warfare solutions that deliver a proven, integrated network of offensive and defensive controls. We deliver the full range of cyber services, from software assurance to security control assessor-validation.

What We Do

Defensive Cyber Operations

DoDIN Operations

Offensive Cyber Operations

Cyber Solutions Engineering R&D

Data Science

Our personnel focus on delivery of cutting-edge data science solutions in innovative ways. We have delivered products into mission environments leveraging advanced technologies, working hand-in-hand with our customers to solve tomorrow's problems.
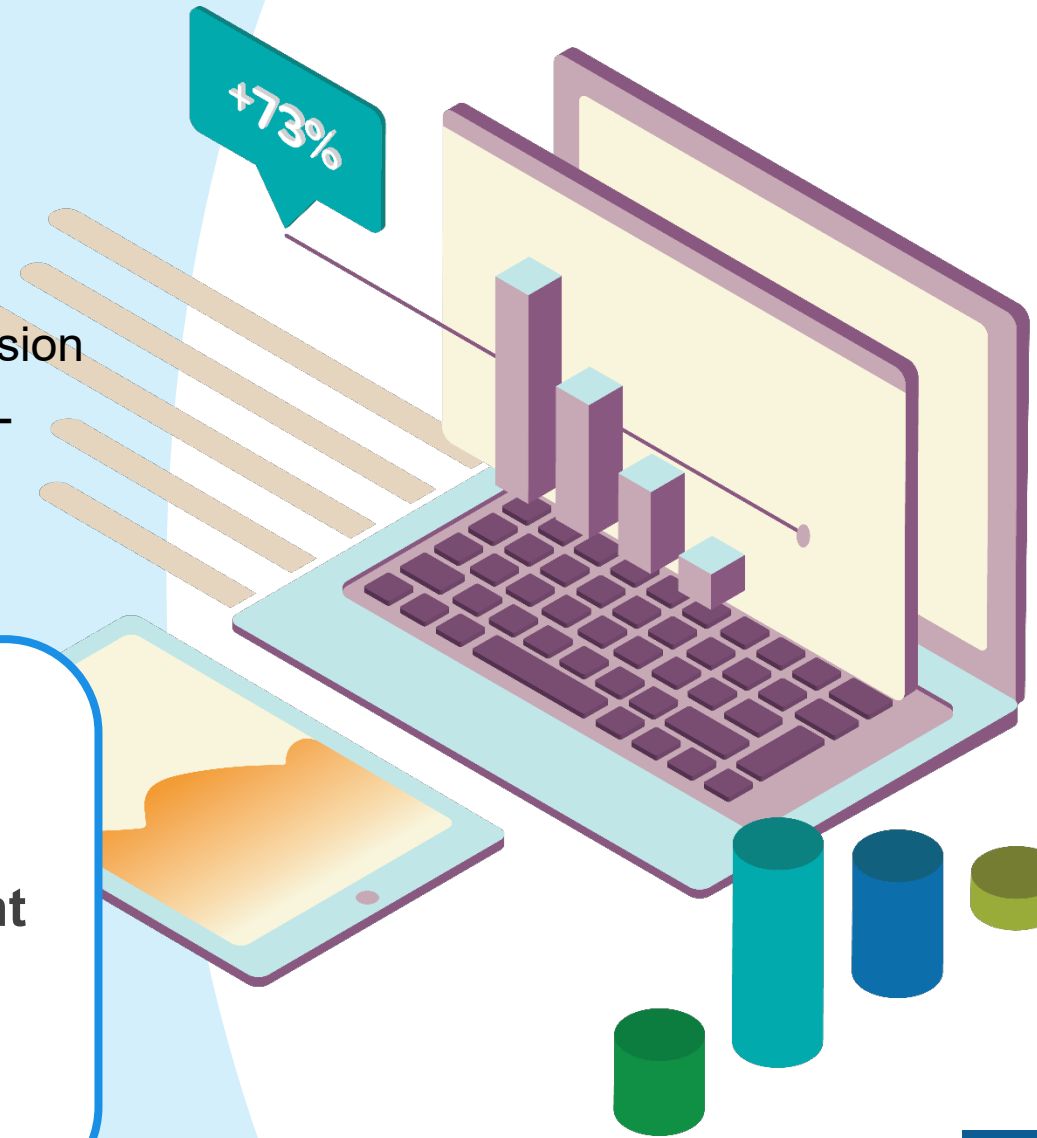
What We Do

AI Technology   **Advanced Analytics**

Intelligent Automation   **Knowledge Management**

Big Data Management

+73%

Enterprise Information Systems

COLSA has subject matter experts with deep knowledge and experience in integration, operations, and maintenance of complex high-performance computing (HPC) and large-scale computing and testbed systems.

What We Do

Data & Information Centers

Computing Center Solutions

System & Lab Operations and Sustainment

Technology Services & Management

Resource Integration & Planning

Federal Support Services

COLSA provides programmatic support services to complex defense programs supporting all elements of the Warfighter. In addition, we provide acquisition, logistics, and O&M services to support the mission of Federal agencies.

What We Do

Acquisition Support

Operations & Sustainment

Programmatic Support

Logistics

Systems Engineering & Technical Services

Studies & Analysis

Systems & Software Engineering

We are a CMMI-DEV Level 3 appraised innovative provider of advanced systems and software engineering solutions to defense, intelligence, and commercial customers worldwide. Our services range from systems requirement definition to cross-platform application development.

What We Do

Systems Engineering

Software Engineering Processes

Software Engineering Development

Test Engineering

Information Technology

Stennis Business Council Event   - COLSA Facts

- **COLSA CORPORATION IS A "SMALL" LARGE BUSINESS**

  - PRICE COMPETITIVE

  - EXCELLENT TEAMMATE

  - UNDERSTAND SMALL BUSINESS STRENGTHS AND CHALLENGES

- **COMMITTED TO SMALL BUSINESS PARTNERSHIPS**

  - STAND BY OUR COMMITMENTS

- **CUSTOMER FOCUSED**

- **EXCELLENT PROPOSAL TEAM**

- **MATURE BUSINESS SYSTEMS**

- **SERVICE BASED COMPANY**

- **GOAL IS TO LEVERAGE STRENGTHS AND STRONG PARTNERSHIPS**

Stennis Business Council Event   - COLSA Facts

Primary NAICS
- 541715

Other Registered NAICS
- 334290, 336611, 517311, 517312, 517911, 518210, 541330, 541511, 541512, 541513, 541519, 541611, 541715

Prime on NOAA ProTech Oceans Domain

Prime on OASIS
- Pools 1,3, 4, 5a, 5b and 6 (Unrestricted)

Prime on ASTRO
- Development System Integration Pool
- Research Pool
- Support Pool

Over $685M in Subcontracts

Commercial product purchases – approximately $25M annually

Centralized contract/subcontract management
- Standard terms and conditions/reps and certs
- Highly responsive
- Vendor Rating System
  — Approved Accounting System or method to track costs
  — Financial stability
  — Employee retention
  — Facility Clearance

SUMMARY / CONTACT INFORMATION

+ INFORMALLY MENTOR OUR SUBCONTRACTORS

+ EXCITED ABOUT THIS MARKET AND NEW OPPORTUNITIES

+ APPRECIATE YOUR ATTENDANCE AND INTEREST

+ LOOKING FORWARD TO SHARING KNOWLEDGE AND OPPORTUNITIES

CONTACT INFORMATION

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Mission

COLSA's mission is to provide value-added and cost-effective solutions to our Government and Commercial customers by providing the latest and most sophisticated engineering, programmatic, and information technology products and services performed by a knowledgeable and ethical team of professionals.

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