

WELCOME

INGALLS SHIPBUILDING A
DIVISION OF HII

Scott Weldon
VP Supply Chain Management



**Their Mission.
Our Purpose.**



STRENGTH IN NUMBERS

HII celebrating 43,000+ talented professionals world-wide



Ingalls Shipbuilding



Newport News Shipbuilding



Mission Technologies

Their Mission. Our Purpose.

Employing more than 11,000 people, HII's Ingalls Shipbuilding division is the largest manufacturing employer in Mississippi and a major contributor to the economic growth of Alabama. For 85 years, Ingalls has designed, built and maintained amphibious ships, destroyers, and cutters for the U.S. Navy and the U.S. Coast Guard.

Always Good Ships

Newport News Shipbuilding is the sole designer, builder and refueler of U.S. Navy aircraft carriers and one of two providers of U.S. Navy submarines. With approximately \$4 billion in revenues and more than 25,000 employees, they are the largest industrial employer in Virginia and the largest shipbuilding company in the United States.

Mission Ready. All Domain.

HII develops integrated solutions that enable today's connected, all-domain force. Capabilities include CSISR systems and operations; the application of AI and machine learning to battlefield decisions; defensive and offensive cyberspace strategies and EW; unmanned autonomous systems; LVC training; fleet modernization; and critical nuclear operations.



Complementary Technologies | Mission-Focused



NSC

DDG

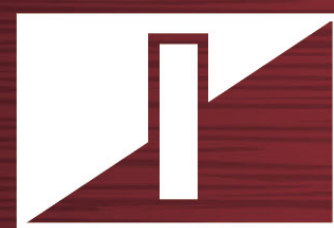
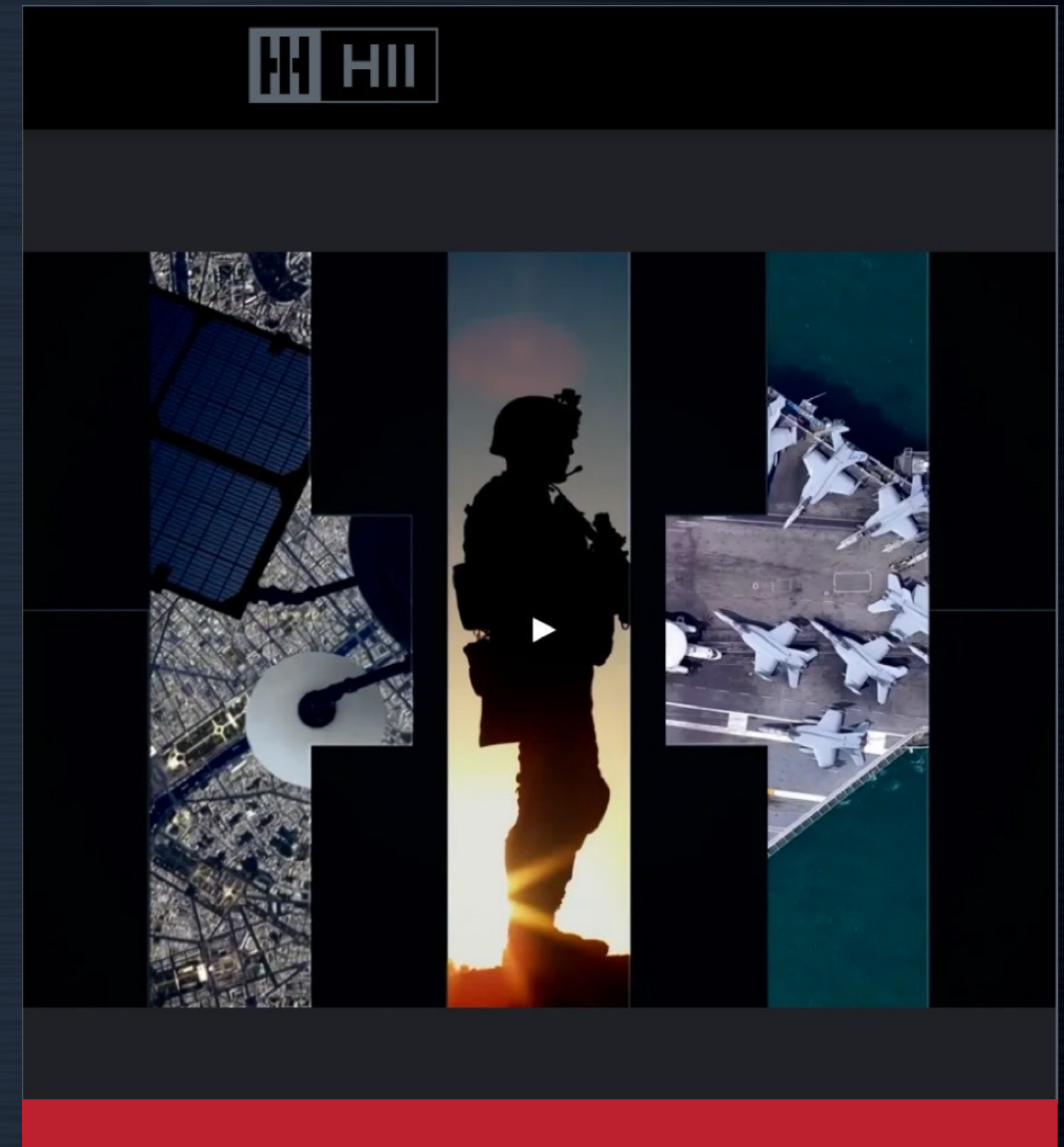
LPD

LHA



DELIVERING TO AN ALL-DOMAIN FORCE

HII is committed to delivering capabilities of **exceptional quality** and **safety** to our customers, and to the **safety, health, welfare** and **development** of our employees. We are also committed to maintaining and strengthening a **diverse** and **inclusive** workforce and culture that provides a **mutually beneficial** relationship with our suppliers. It is a culture that drives **continuous improvement** and **transformation** of our **communities** while meeting the expectations of our **shareholders**.



PEOPLE & PARTNERSHIPS

RETENTION & DEVELOPMENT

COMMITMENTS

EXECUTING ON PROGRAMS

AFFORDABILITY

MODERNIZATION COMPLETED

11,000+ LEADERS on 800 Acres of Opportunity



ENABLING OUR PEOPLE

Total Wellness
Taking care of community



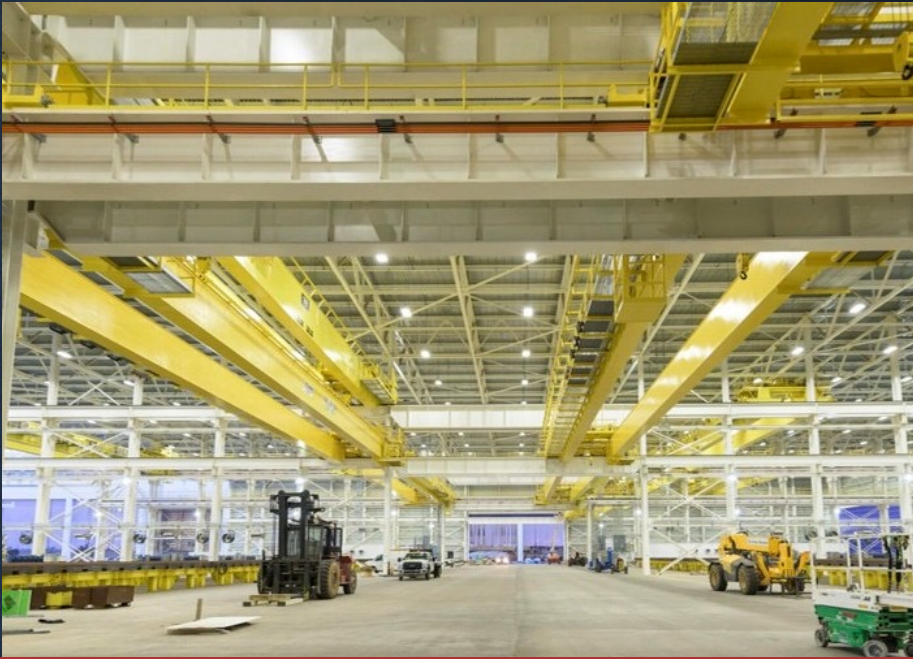
Quadmed & Local Partnerships

Safety
Availability and utilization



Point-of-Use PPE

Modernization
Smart capital investments



Protection, Access, & Transportation

Quality of Life
Meeting new expectations



Wi-Fi & Amenities

PEOPLE TODAY



DEVELOPING FUTURE TALENT

Middle School
Inspiring young shipbuilders



Future Shipbuilder Discovery Day

High School
Career tech Programs



Talent Development Labs & ISA

Apprenticeship
Next generation of leaders



Apprenticeship Program

Adult Education
Career transitions



Workforce Training

PEOPLE TOMORROW

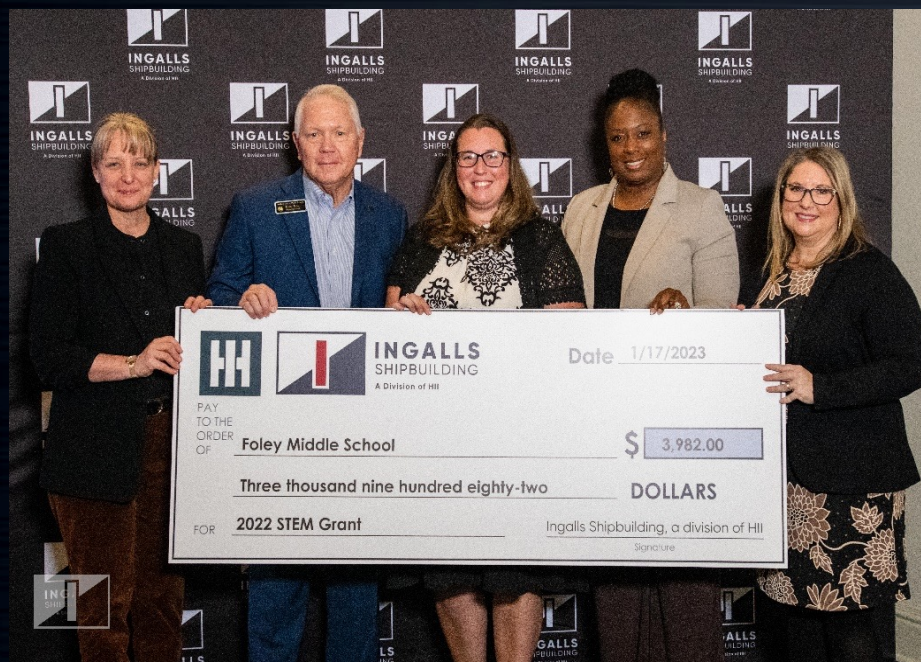


INVESTING IN OUR COMMUNITIES



Giving

Aligning for outcomes



Customer, Community & Education

Workforce

Developing our people



State & Federal Partnerships

Infrastructure

Enabling our families



Wrap Around Services

Small Business

Creating a platform



Hospitality, Catering, & Other

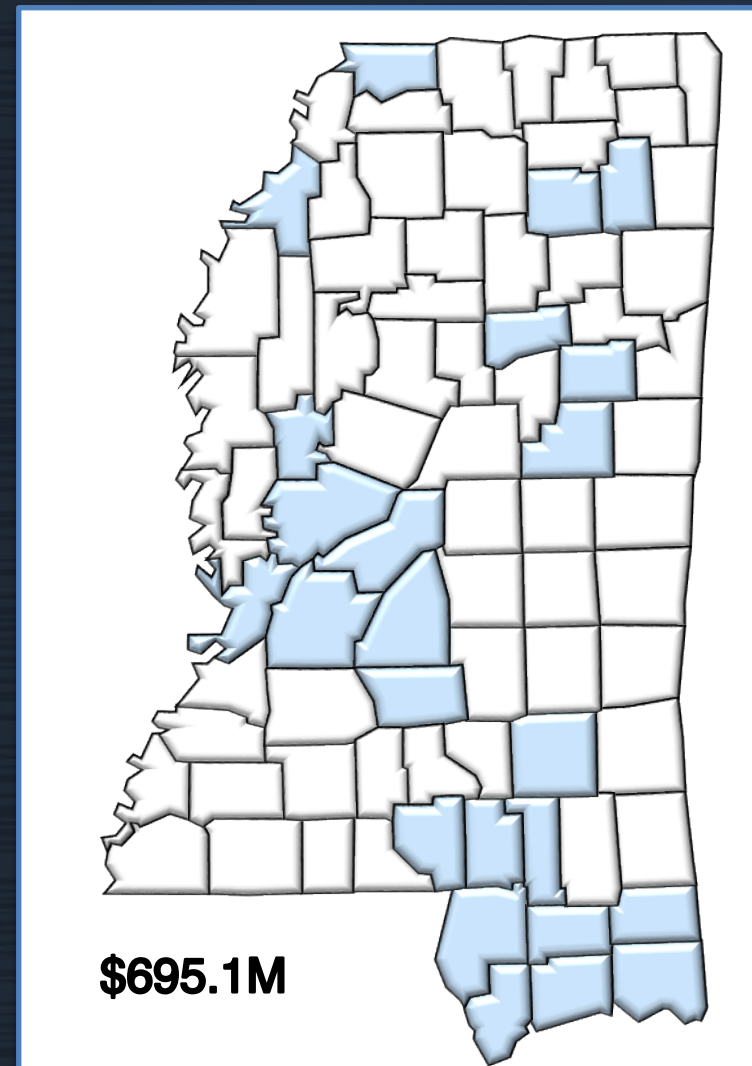
COMMUNITY



Ingalls Spend In Mississippi

2018-2022

Congressional Districts	
Cong Dist	Dollars
MS01	\$726,489
MS02	\$23,065,576
MS03	\$14,319,575
MS04	\$657,005,492
Grand Total	\$695,117,132



TOP SUPPLIERS						
SUPPLIER	COMMODITY	DDG	LHA	LPD	NSC	OTHER
3E COMMUNICATION INC	TELECOM CABLE PLANT SERVICES					X
ACCU-FAB & CONSTRUCTION, INC	GRIT HOPPERS	X	X			X
AIR MASTERS MECHANICAL, INC	HVAC					X
BUSINESS INTERIORS, INC	FURNITURE				X	X
CHANCELLOR, INC	MISC ELECTRICAL EQUIPMENT	X	X	X	X	X
CREWS, FERRELL AND ASSOCIATES INC	CONTRACT LABOR - CRAFT / REPRESENTED					X
ENHANCED ENVIRONMENTAL & EMERGENCY	Yardwide Sanitation	X	X			X
FASTENAL CO	FILLER AND SEALING MATERIAL		X	X	X	X
FLETCHER CONSTRUCTION CO, INC	CONSTRUCTION SERVICES	X			X	X
GULF COAST MARINE SUPPLY CO, INC	UTILITIES PARTS, PIPE, TOOLING, TEES	X	X	X	X	X
GULF SALES & SUPPLY, INC	MISC. OPERATING SUPPLIES TO SUPPORT UTILIT	X	X	X	X	X
INDUSTRIAL CORROSION CONTROL, INC	BLASTING, PAINTING, COATINGS	X	X	X	X	X
JERRY PITTMAN & ASSOCIATES, INC	CONTRACT LABOR					X
KING'S, INC	DIESEL ENGINE REPAIR	X	X	X	X	X
MP DESIGN GROUP	VENDOR SERVICES					X
NORTHROP GRUMMAN SYSTEMS CORP	LOUDSPEAKER ASSEMBLY, VENDOR SERVICES	X	X		X	X
PEMCO - NAVAL ENGINEERING WORKS	BATTERY TROLLEY HOIST W/RAIL	X	X	X	X	X
PRECISION PRODUCTS, INC	MACHINE SHOP	X	X	X	X	X
PROJECT MANAGEMENT SOLUTIONS GROUP, LLC	CONTRACT LABOR					X
ROY ANDERSON CORP	VENDOR SERVICES					X
SIGNET MARITIME CORP	HARBOR TUGBOAT TOWING	X	X	X	X	X
SURFACE TECHNOLOGIES CORP	DECK COVERING, NON-SKID COATINGS	X	X	X	X	X
W.G. YATES & SONS CONSTRUCTION CO	VENDOR SERVICES					X
WARING OIL CO LLC	LUBRICANTS	X	X			X
WASTE PRO OF MS	PORTABLE TOILET SERVICES					X
WEAVER SUPPLY CO LLC	ABRASIVE, POWER TOOL: WHEELS; BELTS; DISCS	X	X	X	X	X



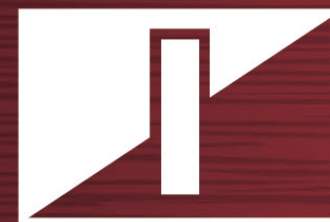
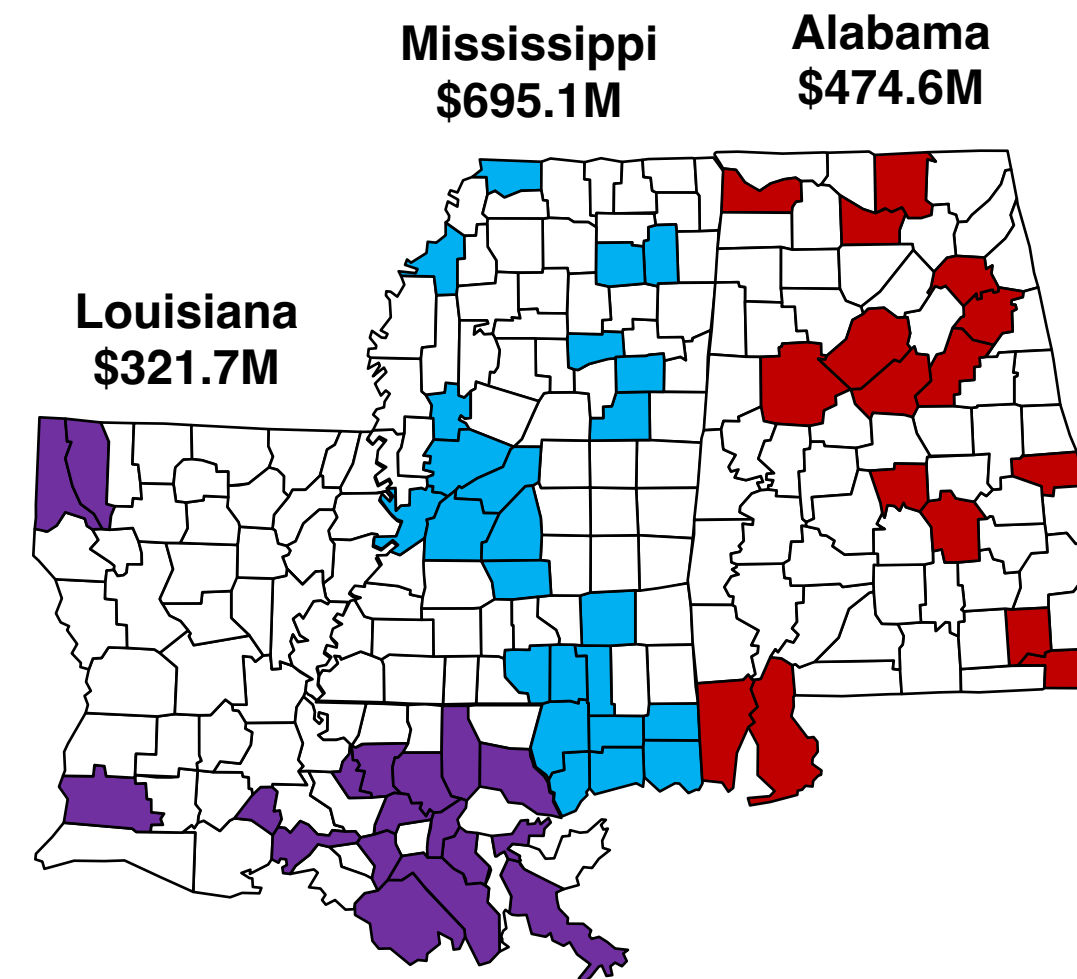
Ingalls Spend – AL, LA & MS

2018-2022

TOP SUPPLIERS IN AL, LA & MS

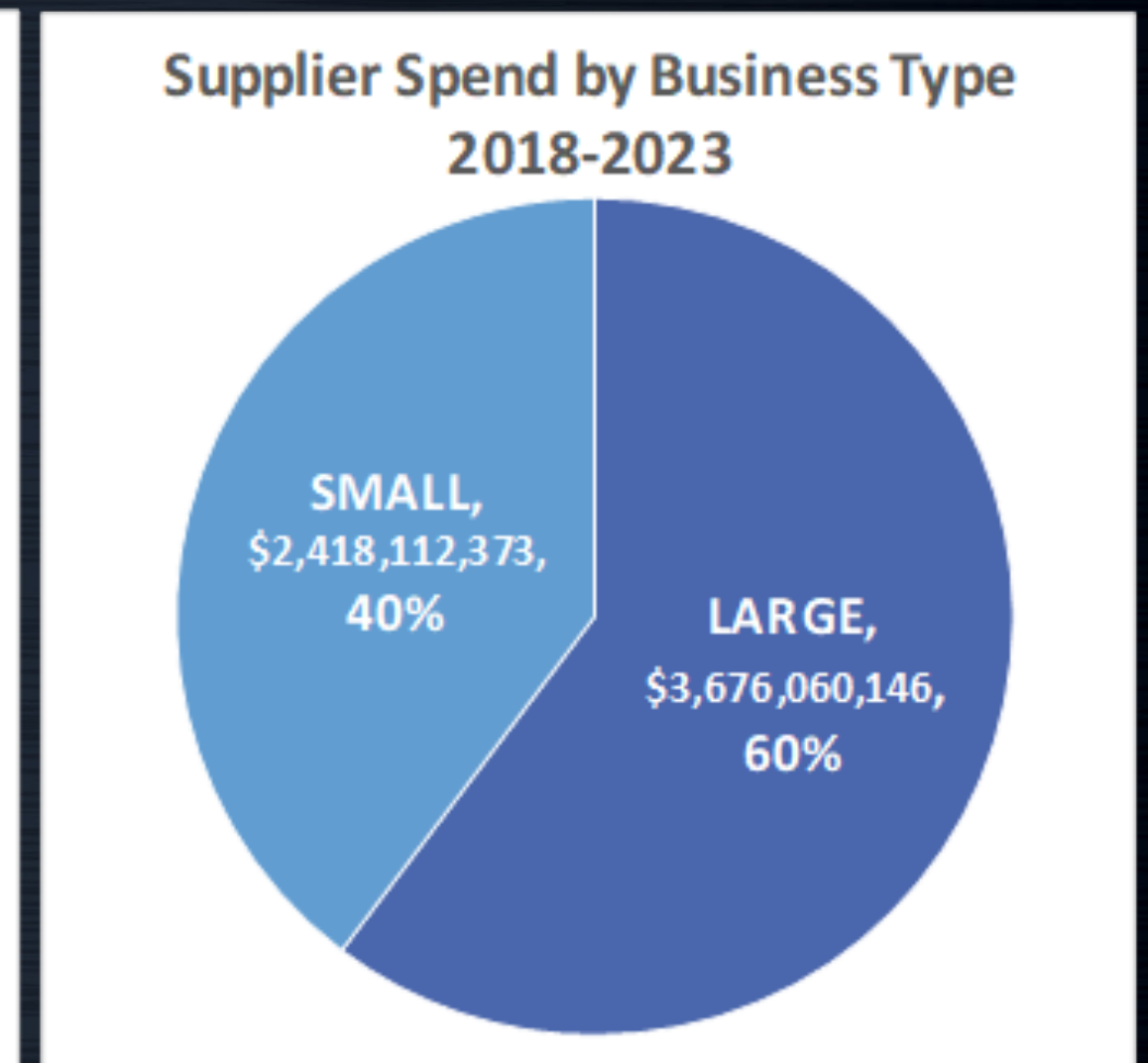
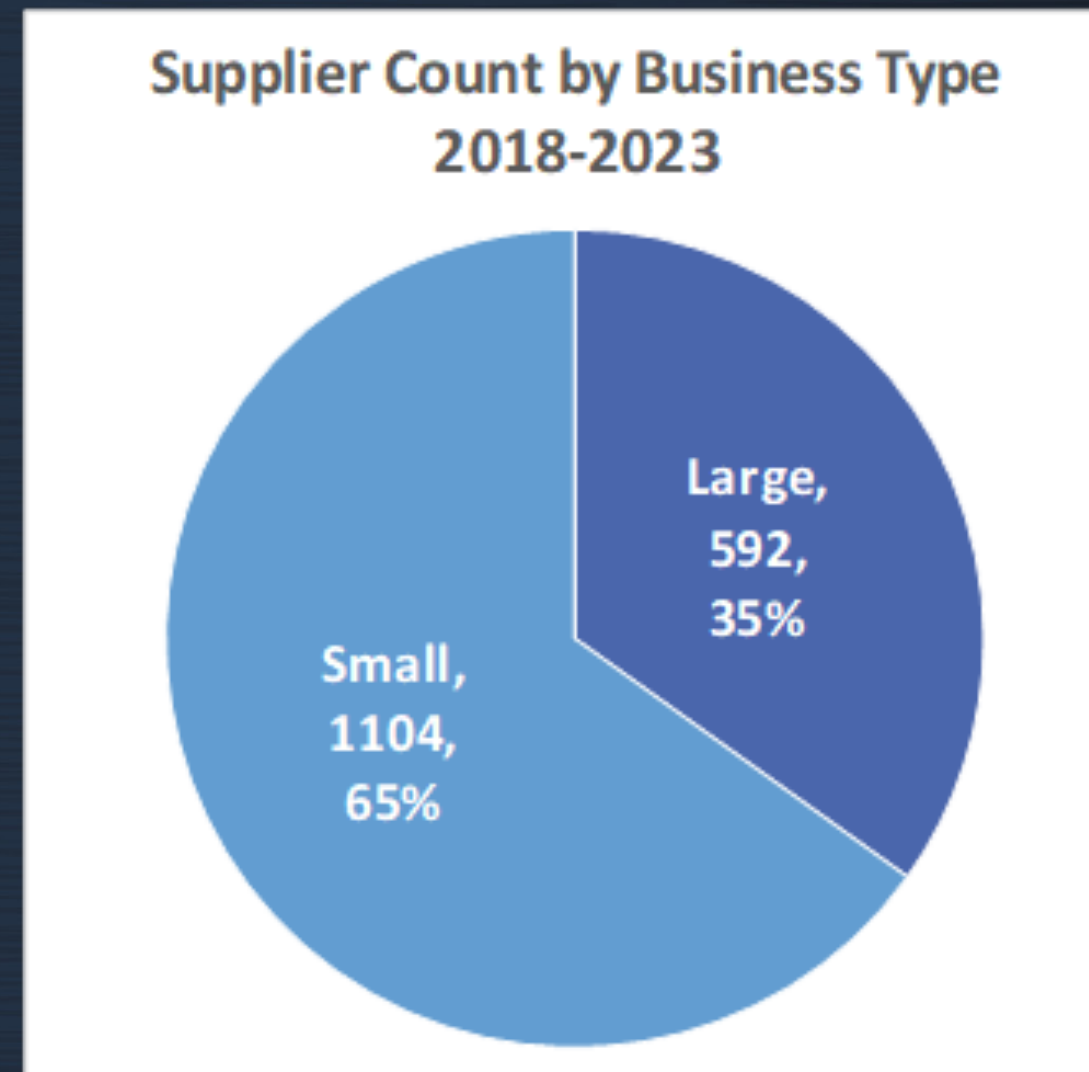
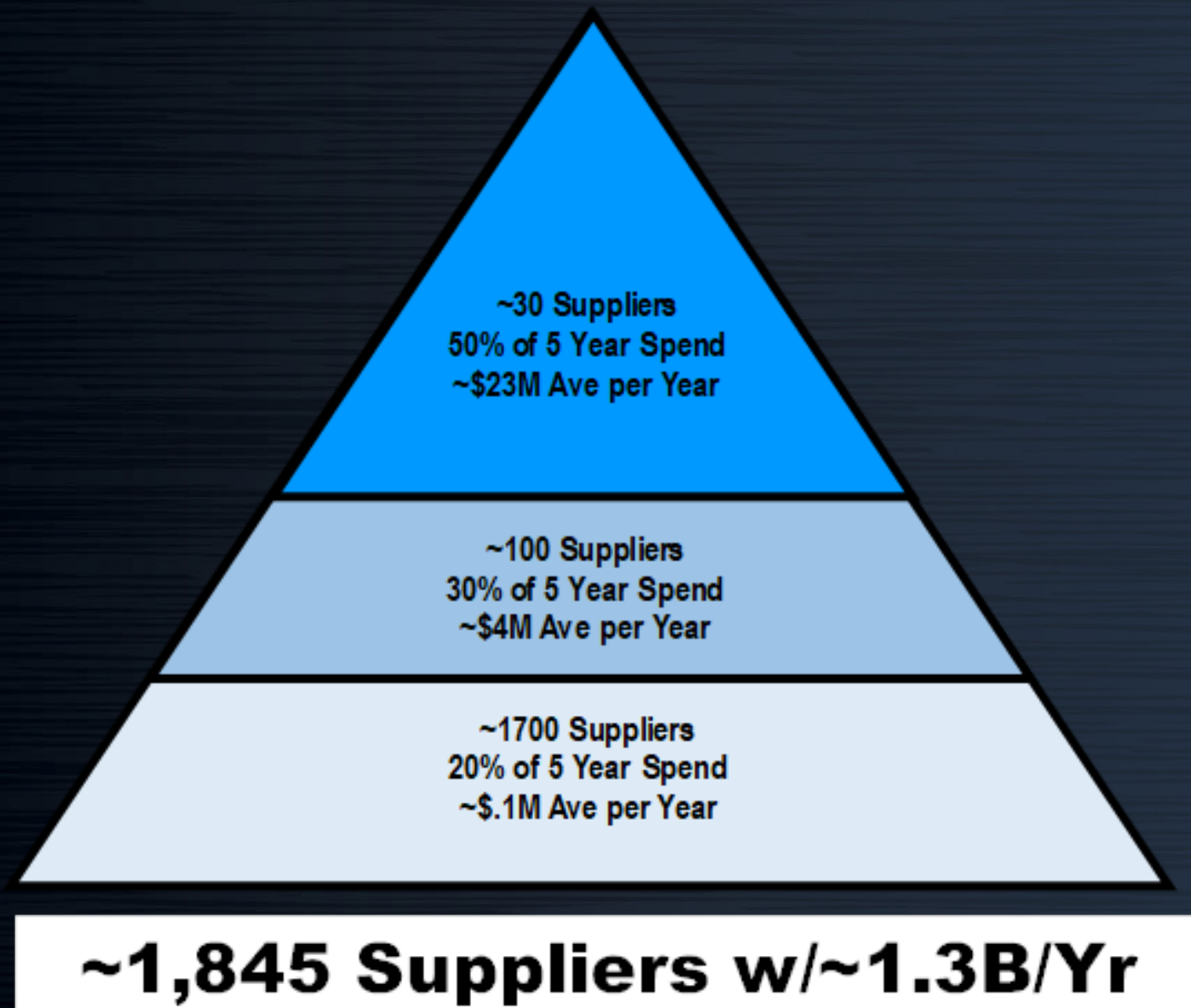
NAME	State	Commodity	DDG	LHA	LPD	NSC	Other
BEN M RADCLIFF CONTRACTOR INC	AL	FACILITY CONSTRUCTION					X
CHANCELLOR INC	MS	MISC ELECTRICAL EQUIPMENT	X	X	X	X	X
FASTENAL CO	MS	FILLER AND SEALING MATERIAL	X	X	X		X
FLETCHER CONSTRUCTION CO INC	MS	MINOR CONSTRUCTION PASCAGOULA FACILITY	X			X	X
GENESIS INDUSTRIAL STAFFING INC	AL	CONTRACT LABOR - ADMIN / PROFESSIONAL					X
GULF COAST MARINE SUPPLY CO INC	MS	PIPE, VALVES, FITTINGS, INSTRUMENTATION, INDUSTRIAL MILL SUPPLIES	X	X	X	X	X
GULF FASTENER INC	AL	FASTENERS	X	X	X	X	X
HUBER, A SUB OF SUPREME INTEGRATED TECH	LA	LOWER GATE MTG ASSY		X	X		X
INDUSTRIAL CORROSION CONTROL, INC	MS	BLASTING, PAINTING, COATINGS	X	X	X	X	X
INTERNATIONAL PAINT LLC	LA	PAINT / COATINGS					X
MARTIN ENERGY SERVICES LLC	AL	KEROSENE	X	X	X	X	X
METALS USA PLATES & SHAPES SOUTHEAST INC	LA	STRUCTURAL SHAPES	X			X	X
NORTHROP GRUMMAN SYSTEMS CORP	MS	COMBAT SYSTEM ENGINEERING SUPPORT	X	X		X	X
PRECISION PRODUCTS INC	MS	MACHINE SHOP	X	X	X	X	X
PROJECT MANAGEMENT SOLUTIONS GROUP, LLC	MS	CONTRACT LABOR					X
RB LLC	LA	INSULATION	X		X	X	X
ROBERT J. BAGGETT INC	AL	CRANE RAIL REPAIRS - PASCAGOULA					X
ROY ANDERSON CORP	MS	NEW CONSTRUCTION YARD					X
RYERSON	LA	ANGLE, PLATE			X		X
SHIPCONSTRUCTOR USA, INC	AL	SCDN ANNUAL MEMBERSHIP SUBSCRIPTION					X
SURFACE TECHNOLOGIES CORP	MS	DECK COVERING, NON-SKID COATINGS	X	X	X	X	X
THE HILLER COMPANIES INC	AL	MAINTENANCE/FIRE ALARM SYSTEMS-PASCAGOULA	X	X	X	X	X
W&O SUPPLY INC	AL	VALVES	X	X	X	X	X
W.G. YATES & SONS CONSTRUCTION CO	MS	NEW CONSTRUCTION YARD					X
WESCO GAS & WELDING SUPPLY INC	AL	MISCELLANEOUS WELDING SUPPLYS	X			X	X

\$1,491.4M Three State Total Spend



Ingalls Supplier Base Demographics

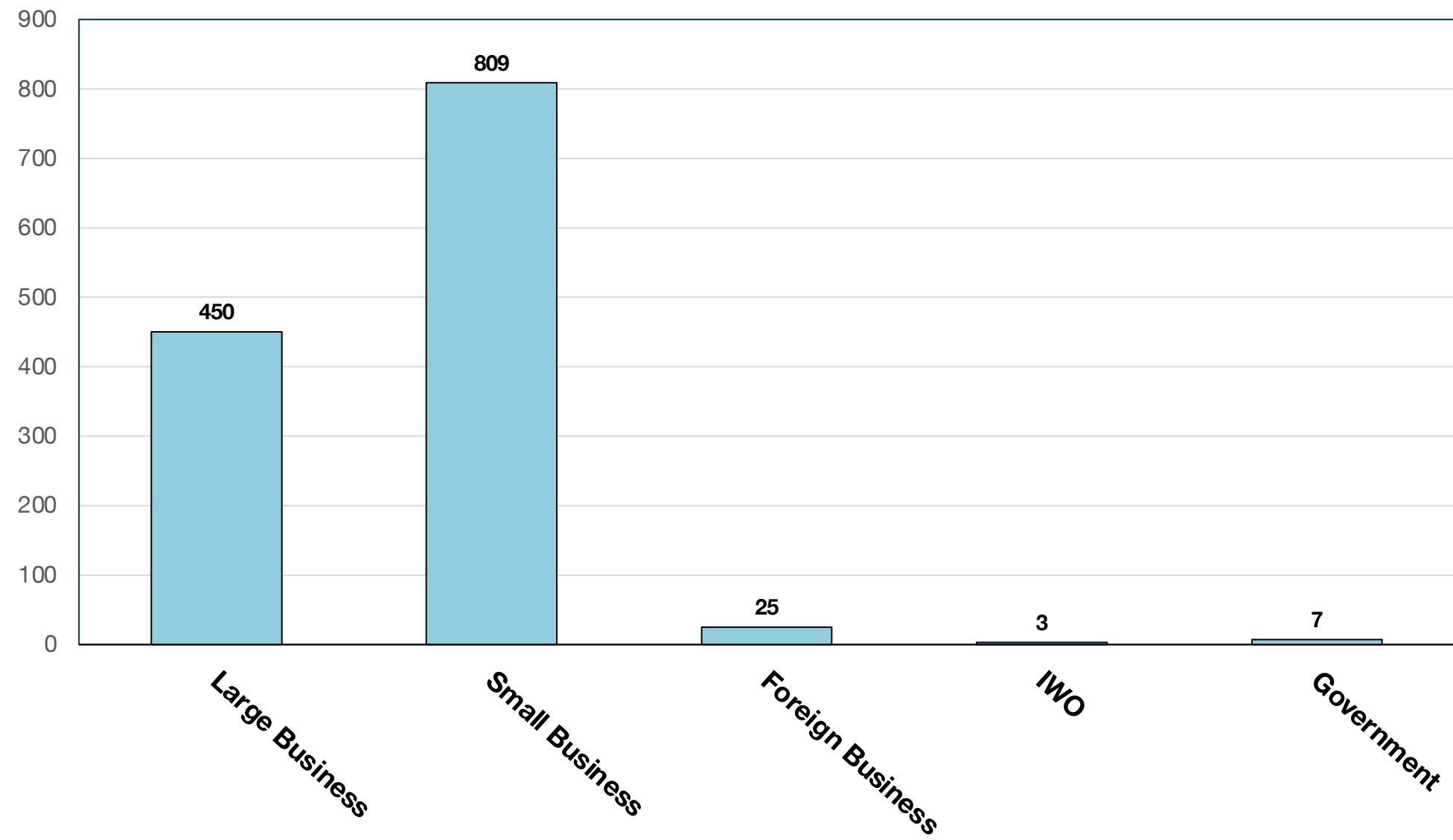
As of 2018-2023



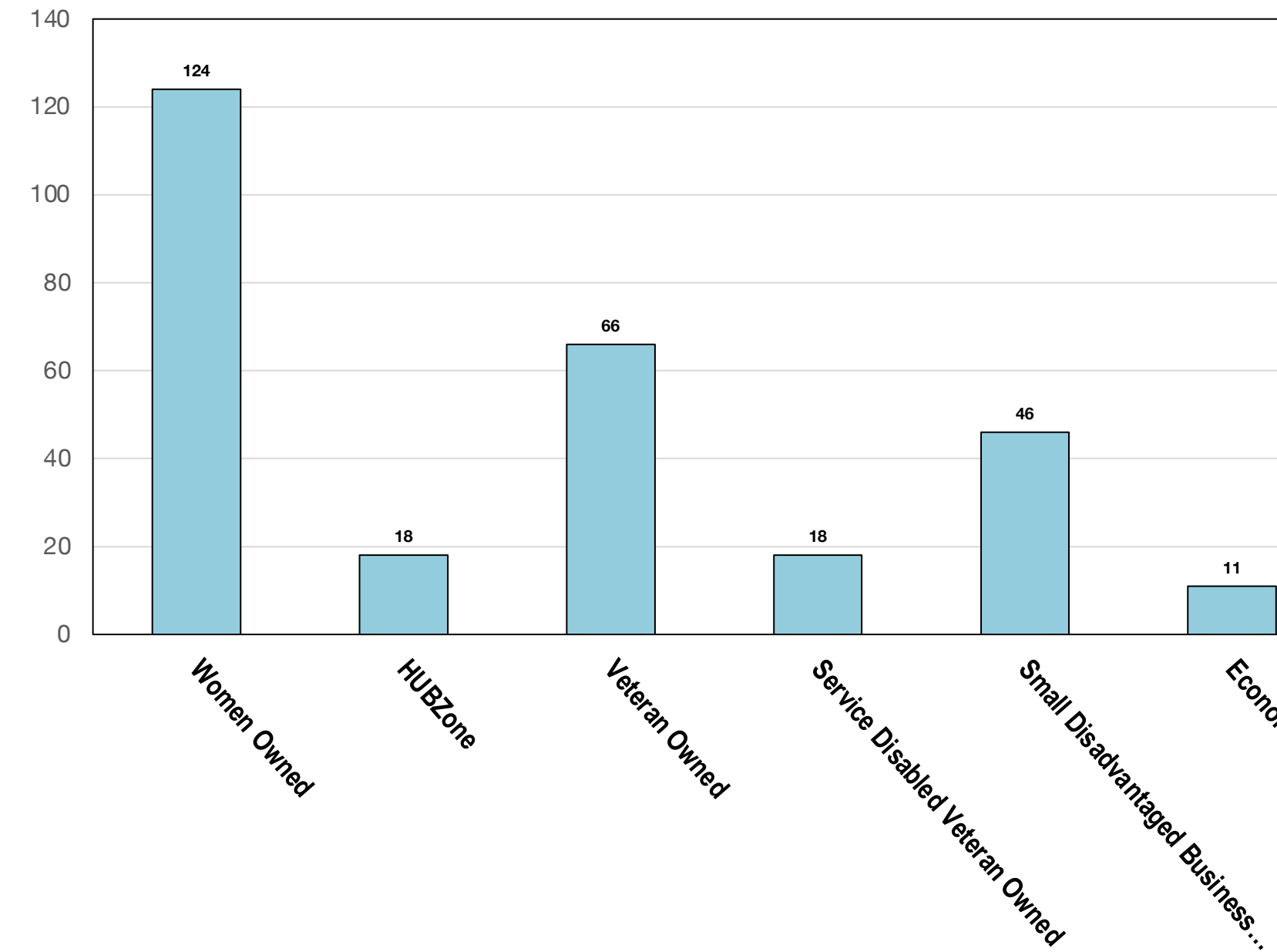
Michigan Supplier Base Demographics

As of 2023

Business Type



Small Business Categories



Ingalls – Procurement Opportunities

Currently outsourcing:

- Bearing Retainer Machining
- Foundation Machining
- Subbase Machining
- Blast & Priming of Units
- Ship Cleaners

Potential future outsourcing opportunities:

- Ladders
- Manhole Covers
- Tanks

Other material we are looking to develop new sources:

- Fasteners (socket head screws, hex head screws, hex head nuts, flat round washers)
- Pipe Fittings (Reducing Tees, 90 Deg Elbows, Couplings, etc.)
- Weld Studs
- Pipe Hangers



Considerations for Becoming a Supplier

- Military Specification capabilities and/or Best Commercial Off The Shelf (COTS), depending on the product being **procured**
- Cost Accounting System (depending on the value of the Subcontract)
- Federal Acquisitions Regulations (FAR)/Defense FAR understanding
- Not Debarred by the Government
- Good Legal Standing: No pending offenses/lawsuits for bribery, corruption or criminal/unethical actions
- Good Financial Responsibility...which we closely monitor.
- Tax ID Number
- Registration with SAM.gov...highly encouraged as it is part of required reporting for Ingalls SCM to provide for Cybersecurity Maturity Model Certification (CMMC) reporting that will be coming soon
- Domestic or Foreign owned
- Having a NAICS Code



Do you want to be a supplier for Ingalls Shipbuilding?

<https://spars.huntingtoningalls.com/procurement/index.html>

Ingalls Shipbuilding
SBLO Socio-Economic Business Program

Joan Branson

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Tregnel Thomas

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How to do Business with Ingalls Shipbuilding

Supplier Information Form - Complete form and submit electronically. The submittal of this information will place your business on Ingalls Shipbuilding's Potential Supplier Database then select the option:

https://webapps.ingallsext.com/supplier/corp_supplier_form.asp

Suppliers Guide - The guide is a complete listing of the type of material and services with contact information to the Purchasing Agents and the Managers in order to support the facility and programs at Ingalls Shipbuilding:

https://spars.huntingtoningalls.com/procurement/info/SUPPLIER_GUIDE.docx





THANK YOU
INGALLS SHIPBUILDING
A division of HII

