



*Building **IT Success**  
with **People**  
and **Planning***

# INTRODUCTION

- Established in 1999
- Presence in Stennis since 2011
- Certified Woman Owned Small Business (WOSB)
- Top Workplace 5 years running (City Business)
- 2024 Best IT company (City Business)
- 2024 Best Women Owned Small Business
- 2024 New Orleans Saints Small Business Partner
- Honored Leader of LED Growth Network
- Member of the Partners for Stennis



# INTRODUCTION

## Mission

Deliver smart and strategic technology solutions to boost organizational efficiency.

## Core Values

- **Integrity:** Always deliver on proposals and promises by doing the right thing in a reliable way.
- **Compassion:** Understand clients' challenges with full context to improve communication and productivity.
- **Innovation:** Continuously evolve to meet the dynamic IT landscape.

# FEDERAL CUSTOMERS

*At LATG, we don't just provide IT solutions—we deliver mission success. With over two decades of experience and a strong presence in federal IT, we understand the complexities of government technology needs.*

## US Navy

- N1/PMW 240 SeaWarrior
- PEO Digital Enterprise Services
- NAVAIR – Fleet Logistics
- NRL – Center for Geospatial Computing
- NAVOCEAN - CNMOC
- NIWC Atlantic

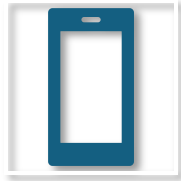
**US Department of Agriculture – OCFO**

**National Finance Center - NFC**

**Department of Homeland Security**



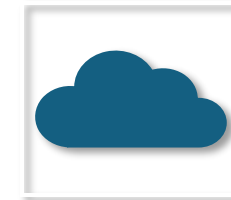
# CAPABILITIES



**Application  
Modernization**



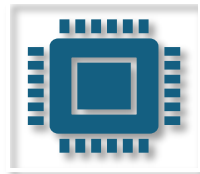
**Cyber Security  
& Compliance**



**Cloud  
Migration**



**Managed  
IT Services**



**Professional  
Services**



**Staff  
Augmentation**



# APPLICATION MODERNIZATION

## Navy MPT&E – Personnel and Pay Systems

- COTS Sustainment & De-customization
- ADE – Technology Modernization

## Navy Aviation Logistics

- Technology Modernization in support of DevSecOps and CI/CD Pipeline
- Agile-based SDLC – Jira
- AWS Migration

## USDA Financial Management (SAP) HR Management (PeopleSoft – EmpowHR)

- On-premises => Cloud (S4/Hana)
- ServiceNow

## PEO Digital Enterprise Services – Software Factories

- BlackPearl-based Software Development Factories
- CI/CD enablement
- DevSecOps CI/CD Pipelines

# CYBER SECURITY



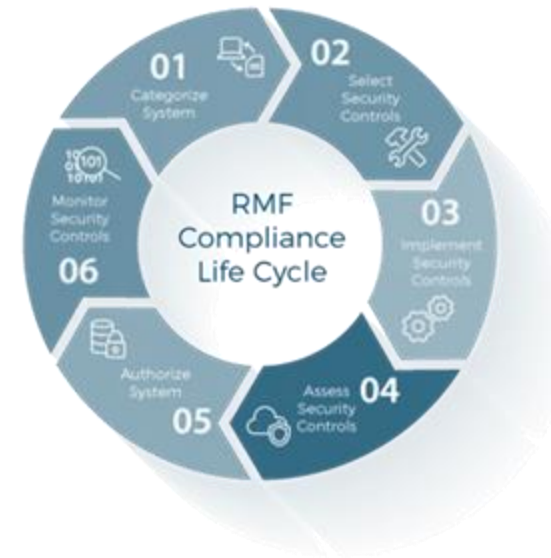
- Deliver RMF and IA support to Navy enterprise programs
  - MyNavy HR – NSIPS & ADE
    - Traditional / Hybrid Accreditation (3-yr ATO cycle)
    - Quarterly Scans/STIG updates
    - Annual Security Assessment
  - PEO Digital Enterprise Services – Continuous Accreditation
    - Black Pearl based Software Factory – CON/MON Support
      - Automation and Reporting via Splunk scripts and dashboards
  - CNMOC – NAVOCEAN
    - Traditional Accreditation (ATO) processes
      - Linux Based
      - STIG Automation via bash
  - Naval Research Laboratory – Ocean Sciences Division
    - Traditional/Hybrid Accreditation – annual security review (SIPR)
    - NIPR – Step 3 (Implementation)



# CYBER SECURITY



- Risk Management Framework – NIST (SP 800-37)
  - Controls-based (20 Families, 1000+ controls)
  - Six Step Accreditation (ATO/cATO)
  - Compliance with pre-defined controls
- Continuous Accreditation (cATO)
  - Real-time Risk Management
  - Automation and Incidence Response (playbooks)
  - Compliance and Continuous Monitoring



**LATG is helping these Navy programs transition from traditional 3-year ATO cycles to continuous accreditation through automation and technology integration.**



# CYBER SECURITY



| Feature                            | Traditional ATO Process   | Continuous Accreditation  |
|------------------------------------|---|---|
| <b>Approval Timeline</b>           | Typically takes <b>6-18 months</b> for ATO certification.                                   | Ongoing, eliminating lengthy recertification processes.                                 |
| <b>Assessment Methodology</b>      | Security is assessed at a <b>fixed point in time</b> before an ATO is granted.              | Uses <b>real-time monitoring</b> and automation for continuous compliance.              |
| <b>Risk Management</b>             | Periodic vulnerability scans, manual reviews, and risk assessments.                         | Automated risk assessment with <b>SIEM, AI-driven analytics, and SOAR</b> .             |
| <b>Security Posture Visibility</b> | Security issues are identified at <b>scheduled intervals</b> .                              | Security posture is <b>monitored continuously</b> , ensuring proactive response.        |
| <b>POA&amp;M Updates</b>           | Manually updated during audits, often resulting in <b>delays and outdated information</b> . | Automatically updated in <b>eMASS and compliance dashboards</b> using API integrations. |
| <b>Incident Response</b>           | Requires manual intervention and approval cycles to address threats.                        | Implements <b>automated response playbooks</b> to mitigate risks in real time.          |
| <b>Audit Fatigue</b>               | Recertification audits create <b>operational disruptions</b> .                              | Reduces audit fatigue by ensuring compliance is <b>continuously maintained</b> .        |
| <b>ATO Sustainment</b>             | ATO requires <b>revalidation every 3 years</b> , creating gaps in compliance.               | Supports <b>Continuous ATO (cATO)</b> with automated tracking and reporting.            |

# CLOUD MIGRATIONS

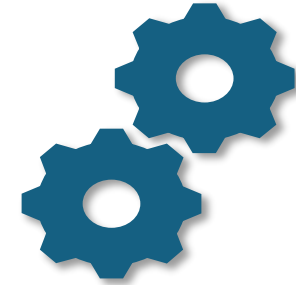


## Process

- **Current Infrastructure Inventory:** Identify all systems to determine their suitability for the cloud
- **Gap Analysis:** Evaluate gaps in the current infrastructure against cloud capabilities
- **Shared Responsibility Model:** determine responsibility for security by service model (IaaS, PaaS, SaaS) and define Service Level Agreement.
- **Performance Optimization**
- **Inventory Management**

## Success

- Navy Personnel and Pay Modernization (NSIPS / NP2) (IL-2, 4)
- Authoritative Data Environment (MyNavy HR Hub) (IL-4, 6(*tbd*)) - **Oath of Office** ↔ **Separation**
- NAVAIR Logistics Application Support Services
- PEO Digital Enterprise Services
- USDA Financial Information Enterprise Transformation (FIET)



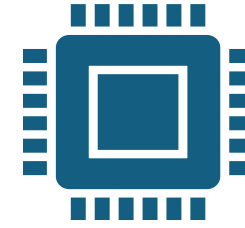
# MANAGED IT SERVICES

## 24/7 Support and Solutions

- **Proactive Monitoring:** Continuous monitoring of systems to detect and resolve issues before they impact operations.
- **Helpdesk Services:** Providing immediate support for technical issues via phone, email, or chat.
- **Remote Management:** Managing servers, desktops, and devices remotely to ensure optimal performance.

## Technical Details

- **Patch Management:** Regular updates and patches to keep systems secure and up-to-date.
- **System Optimization:** Performance tuning and resource management to enhance efficiency.
- **Network Management:** Monitoring and managing network infrastructure to ensure reliable connectivity.



# PROFESSIONAL SERVICES

## Expert Consulting and Support

- **Project Management:** Planning and executing IT projects to meet business objectives.
- **IT Strategy and Planning:** Developing long-term IT strategies aligned with business goals.
- **Technical Support:** Providing specialized expertise for complex technical issues.

## Technical Details

- **Business Process Optimization:** Streamlining processes to improve efficiency and reduce costs.
- **Technology Roadmaps:** Creating detailed plans for technology adoption and implementation.
- **Change Management:** Managing the impact of new technologies on the organization.



# STAFF AUGMENTATION

## Providing Skilled IT Professionals

- **Temporary Staffing:** Filling short-term IT positions with qualified professionals.
- **Permanent Staffing:** Recruiting permanent IT staff to meet long-term needs.
- **Specialized Expertise:** Offering experts for specific projects or technologies.

## Technical Details

- **Skill Assessment:** Evaluating candidates' technical skills to ensure the right fit.
- **Onboarding Support:** Assisting with the integration of new staff into the organization.
- **Continuous Training:** Providing ongoing training to keep staff updated with the latest technologies.

# CONTACT INFORMATION

A large, 3D-style white question mark is centered on a light blue square background. The word "QUESTIONS?" is written in a bold, dark blue, sans-serif font across the middle of the question mark.

**QUESTIONS?**

## **HEADQUARTERS**

*1 Galleria Blvd Ste 1510, Metairie, LA, 70001*

## **STENNIS**

*1103 Balch Blvd, Ste 1001B, Stennis, MS 39529*

*(504) 304-2505 / [www.latg.com](http://www.latg.com)*

**Edward Cheron : [echeron@latg.com](mailto:echeron@latg.com)**

# CONTACT INFORMATION

A large, 3D-style white question mark is centered on a light blue square background. The word "QUESTIONS?" is written in a bold, dark blue, sans-serif font across the middle of the question mark.

**QUESTIONS?**

## **HEADQUARTERS**

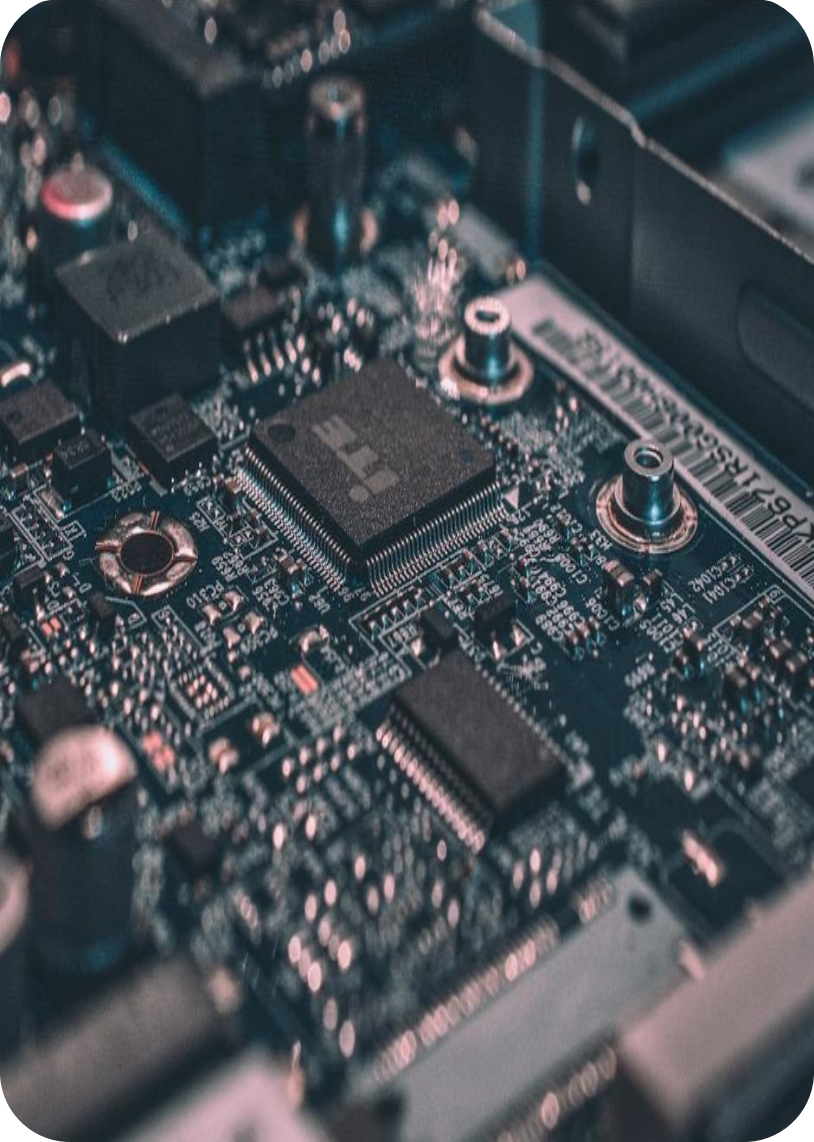
*1 Galleria Blvd Ste 1510, Metairie, LA, 70001*

## **STENNIS**

*1103 Balch Blvd, Ste 1001B, Stennis, MS 39529*

*(504) 304-2505 / [www.latg.com](http://www.latg.com)*

**Edward Cheron : [echeron@latg.com](mailto:echeron@latg.com)**



# An Extension to the Existing LATG Team

**CHYNNA HYDE**  
Account Executive  
[chyde@latg.com](mailto:chyde@latg.com) | (979) 661-4933

- 16 Years of Commercial & SLED Experience
- Located in Biloxi, MS







# What Value Does Our Team Provide?

**Local,  
Consistent  
Presence**

**Multi-  
Vendor  
Availability**

**Certified  
Engineers  
&  
Architects**

**Hardware,  
Software, &  
Licensing**

**Upgrades  
Installation  
Migration  
Integration**

# Focused Technology Solutions

## Identify Business Needs

LATG works closely with clients to **understand unique, technical requirements** and challenges.

## Implement Custom Solutions

LATG develops and implements customized technology & **tailored solutions** to meet clients' specific requirements and budget constraints.

## Address IT Deficiencies

LATG specializes in identifying and addressing deficiencies in IT infrastructure, systems, and processes to **improve efficiency and productivity**.

## Measure Results

LATG measures the success of their technology solutions by **tracking improvements** in output and effectiveness for their clients.

# LATG Partners

FORTINET.

DELL EMC

Lenovo

Hewlett Packard  
Enterprise

RACKTOP

vmware

Zerto

NUTANIX  
PARTNER NETWORK

veeam

Qumulo

COHESITY  
Hyperconverged Secondary Storage

SPECTRA

Red Hat

Dbvisit  
we know data wins

newcloud  
NETWORKS

PURESTORAGE

rackspace  
technology

citrix

VARONIS

aruba  
a Hewlett Packard  
Enterprise company

FAT Pipe

cradlepoint  
Connect Beyond

ARISTA

Microsoft

DDN  
AI · BIG DATA · HPC

virtana

aws

druva

HYCU

paloalto  
NETWORKS

Hanwha Vision

Datadobi

eSENTIRE

Palo Alto Software

proofpoint

ARCTIC  
WOLF

EQUINIX

SentinelOne

JUNIPER  
NETWORKS

EQUINIX

aws

Microsoft

rackspace technology.

Dell Technologies  
proofpoint.

Lenovo

Microsoft

SentinelOne

hp

VARONIS

RACKTOP

ARCTIC WOLF

proofpoint.

Bitdefender.

Zerto  
ARMIS

FORTINET.

paloalto

COHESITY

PARSEC LABS

Qumulo

druva

Microsoft

Datadobi

veeAM

HYCU

Dbvisit

Dell Technologies

EXAGRID

Zerto

SPECTRA

Hewlett Packard  
Enterprise

NUTANIX

PURESTORAGE

DDN  
AI · BIG DATA · HPC

Dell Technologies

NUTANIX

citrix

Red Hat

Hewlett Packard  
Enterprise

Microsoft

vmware  
by Broadcom

FORTINET

HPE aruba  
networking

FAT Pipe

ARISTA

JUNIPER  
NETWORKS

BENECOM Technologies

Hanwha Vision

CommScope

Cloud

User

Security

Applications

Data

Compute

Network

**Contact the**

***LATG***  
***Solutions***  
***Team***

**[www.latg.com](http://www.latg.com)**

**[chyde@latg.com](mailto:chyde@latg.com)**

***or***

**[solutions@latg.com](mailto:solutions@latg.com)**





**LATG**  
**MARDI GRAS TECH EXPO**  
 COME ONE, COME ALL

**FEBRUARY 21, 2025**

**Tech Expo - 3:30PM**  
**Social Event starts immediately after the expo!**

**BOURBON VIEUX**  
**501 BOURBON STREET,**  
**NEW ORLEANS, LA 70130**

**LATG**  
**MARDI GRAS TECH EXPO 2025**  
 Welcomes our Sponsors

**SILVER**

- ARCTIC WOLF
- ARISTA
- ARMIS
- ARROW ELECTRONICS, INC.
- BENE@M Technologies
- Bitdefender
- CLIMB CHANNEL SOLUTIONS

**PLATINUM**

**FORTINET**

**GOLD**

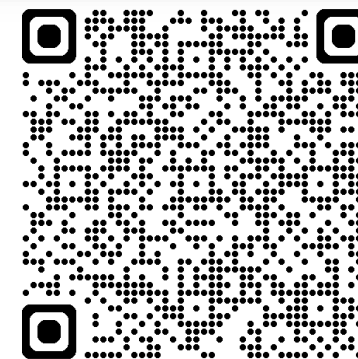
**EXAGRID**

Mardi Gras Indians & Brass Band

**HPE aruba networking**

**SILVER**

- COHESITY
- COX BUSINESS
- DELL Technologies
- Hewlett Packard Enterprise
- Uniti Fiber
- Zerto



**SCAN ME**